

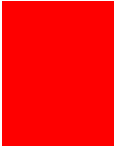


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PaaS is the Remedy for VM Hangover

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The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions.

The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle.



Various Types of Cloud Solutions

SaaS

Applications

- Ready to use applications
 - Locked into using available features
-

PaaS

Platform

- Application development & runtime environment
 - Standardized services and components
-

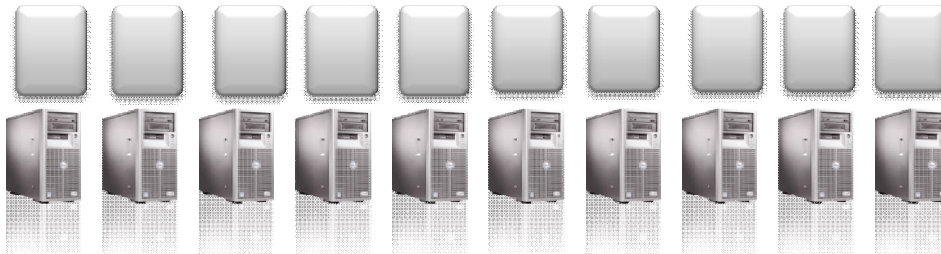
IaaS

Infrastructure

- Raw infrastructure resources
- Flexibility to install any software

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The VM

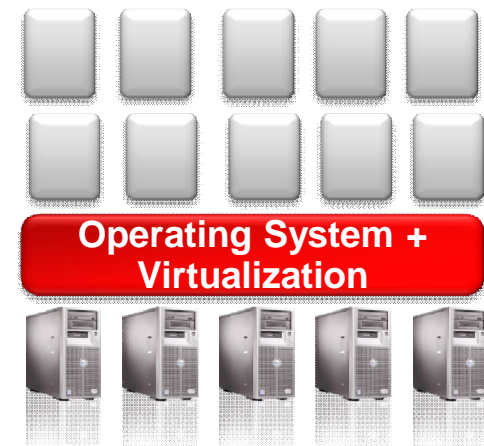


BEFORE Virtualization

- Hardware utilization low
- Running out of Space
- Running out of Power

AFTER Virtualization

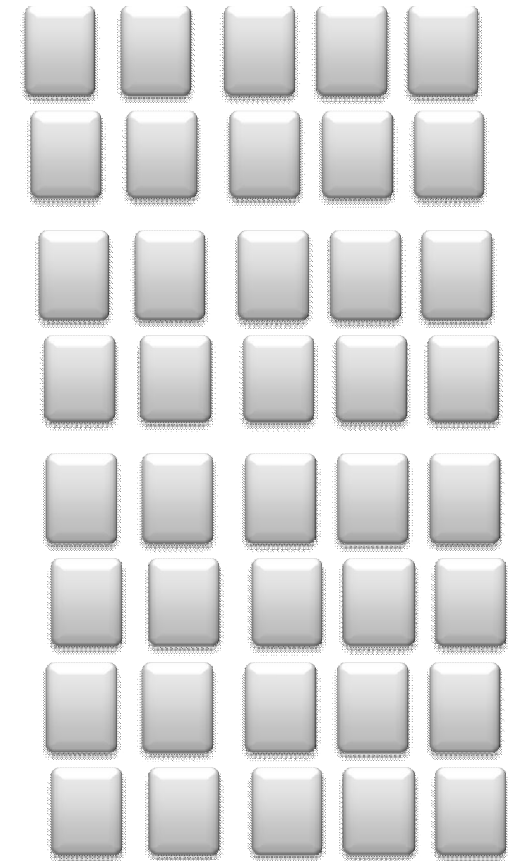
- Improved Hardware utilization
- Less power use
- Less Space



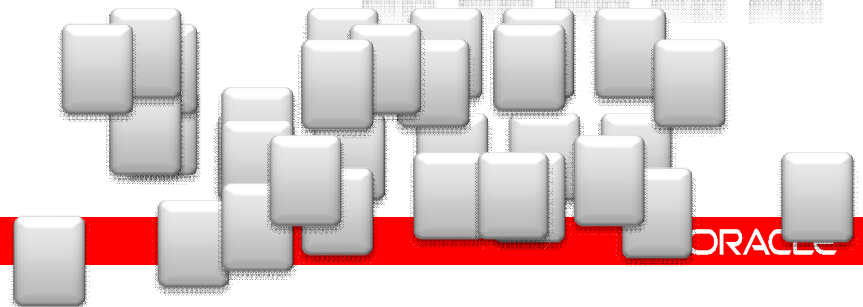
The VM Hangover?

AFTER a lot of Virtualization:

- Increased Operations, Administration & Management Burden
- Difficulties managing Licenses
- Sprawl
- Increased operational costs

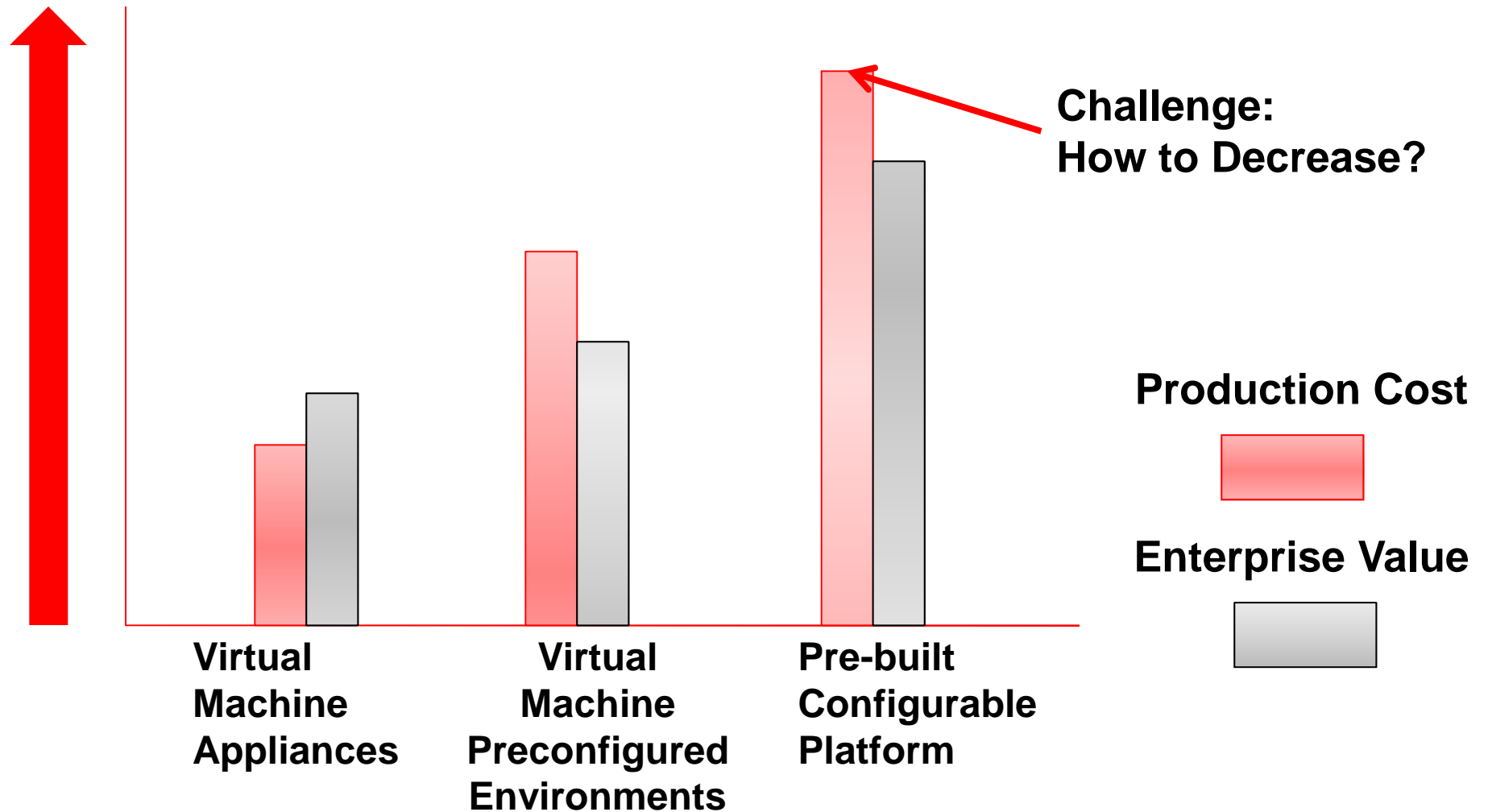


Operating System +
Virtualization



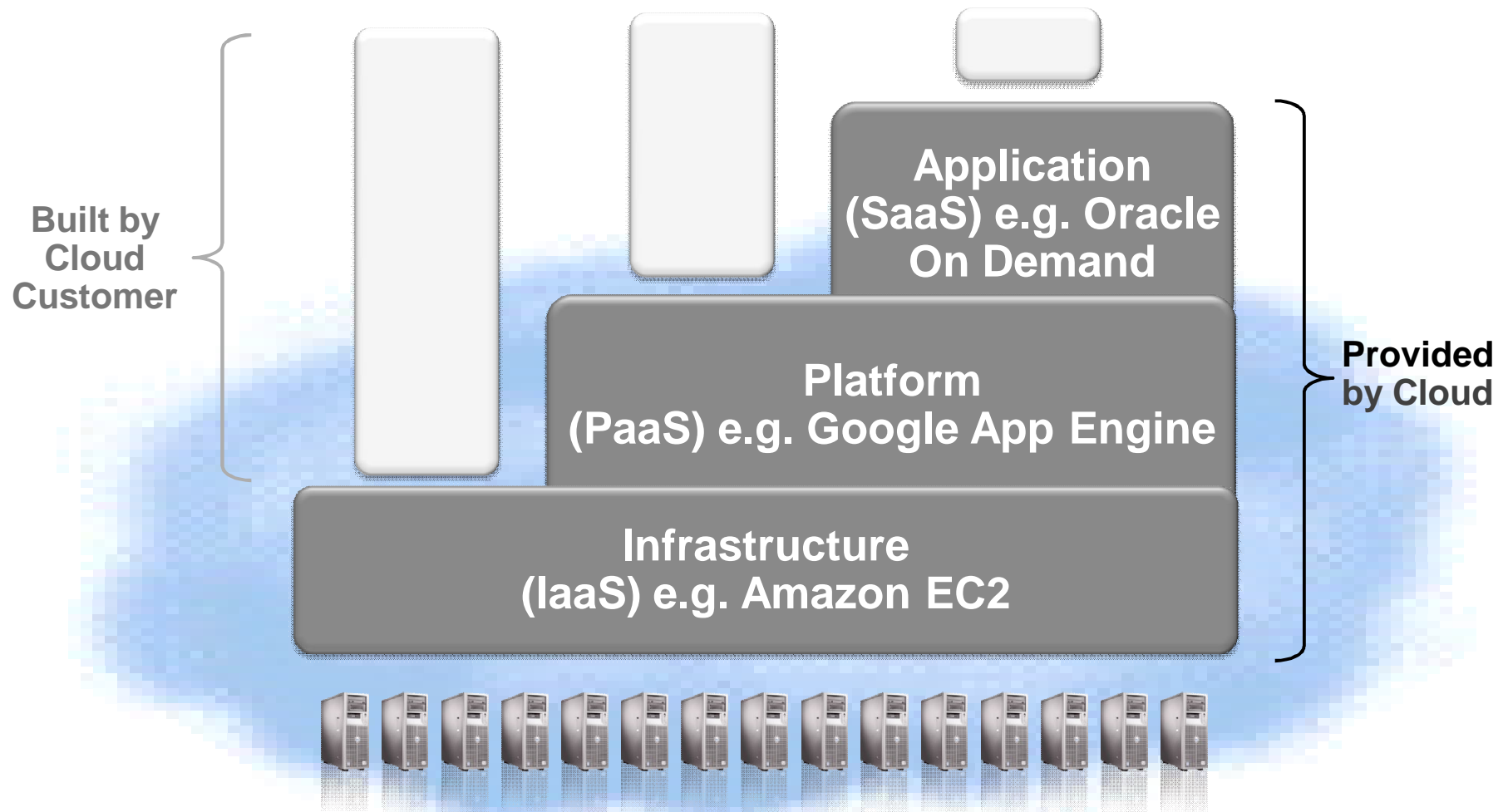
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Cloud Implementation

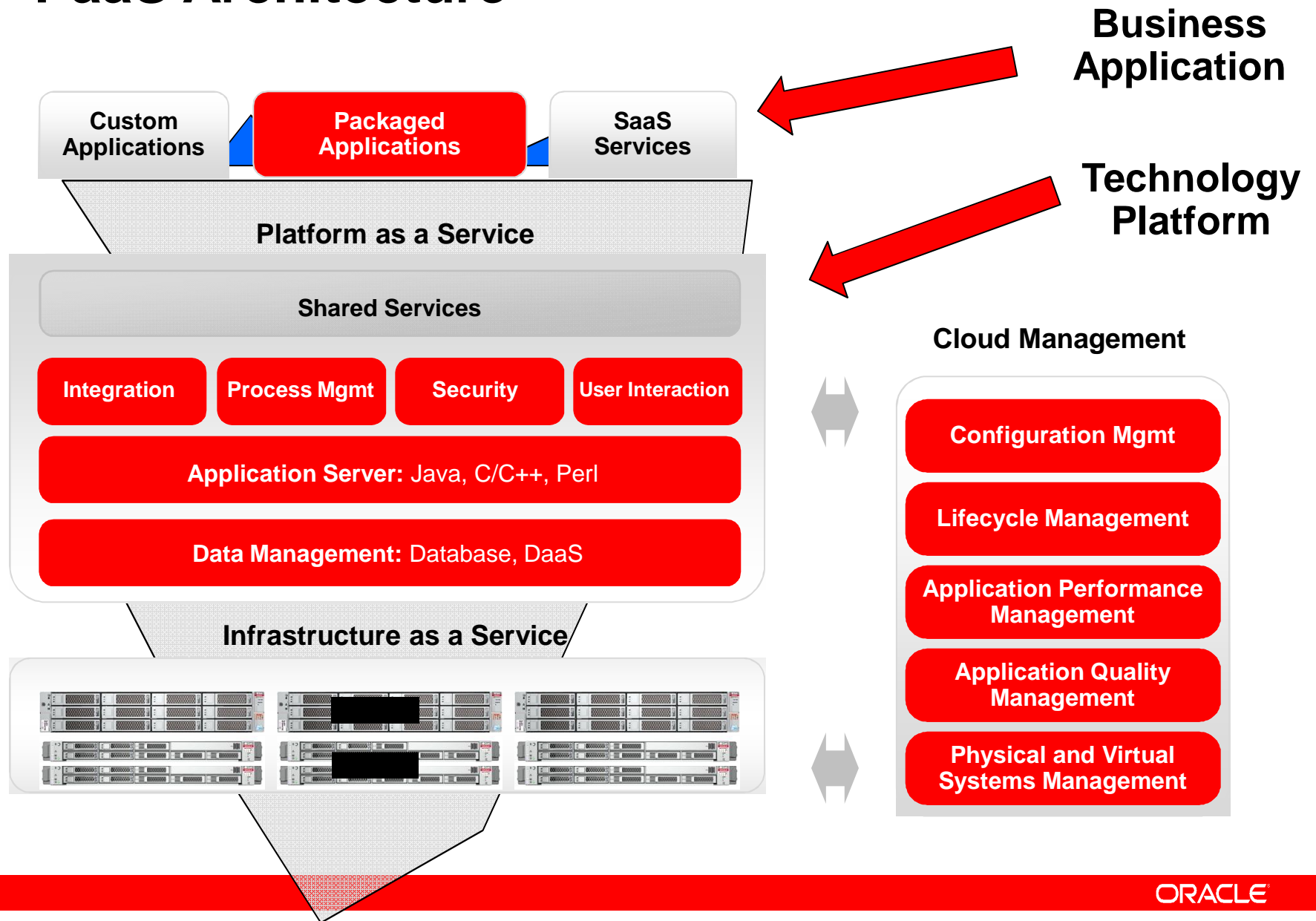


Prebuilt Configurable Platform

Platform as a Service

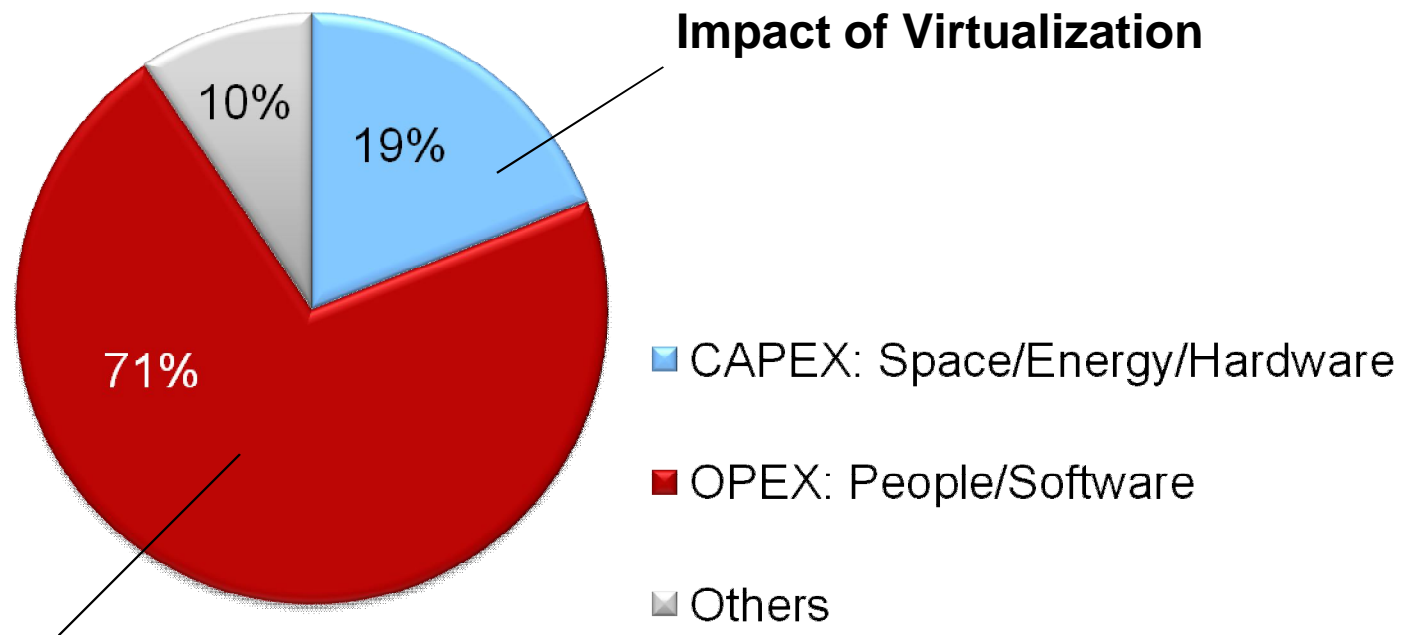


PaaS Architecture



Consolidation Delivers Bigger Impact on IT Budget (OPEX)

IT Spend



Impact of PaaS: Standardization and Consolidation

Source: Credit Suisse, OracleWorld 2009

Challenges in Creating Custom Platform Environment Within Enterprises Today

1 to 3 weeks



Provision virtualized resources

Install & configure OS
and all platform software

Create / customize scripts
to "automate" process

Use scripts or manually configure
all software components to create
platform environment

Integrate and test complete
end-to-end platform environment

Deploy application

1-5 days

1-2 days

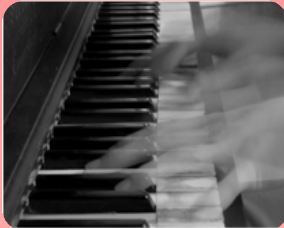
1-5 days

.5 day

1-2 days

.5 day

Desired Characteristics In Simplifying Setup of Customized PaaS



Deployment Efficiency

- Template-based configuration
- Automated provisioning



Operational Efficiency

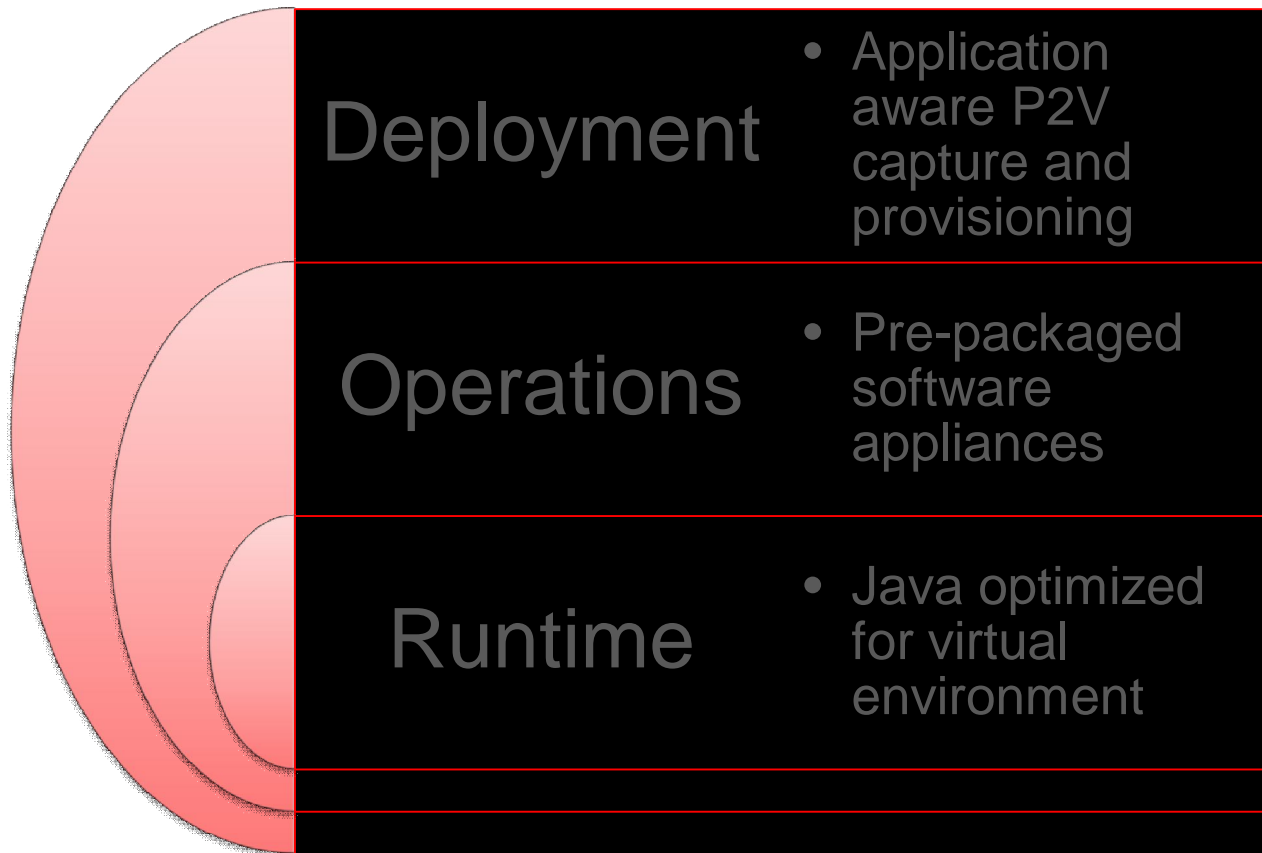
- Standardized, configurable building blocks
- Repeatable error-free processes



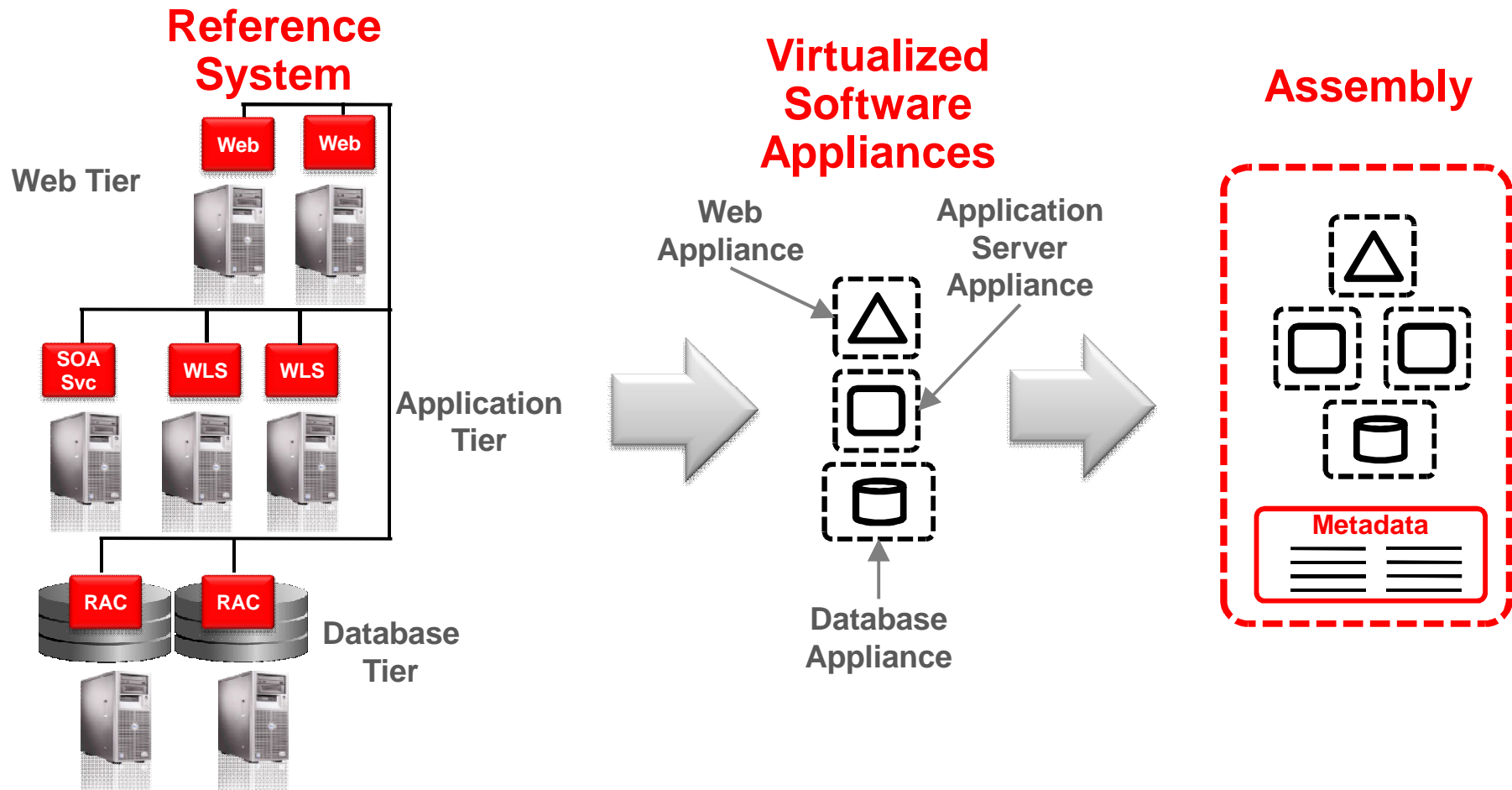
Runtime Efficiency

- Virtualization without performance penalty
- High density on shared resources

Oracle's Solution to Enable Efficient Setup of Customized Private PaaS

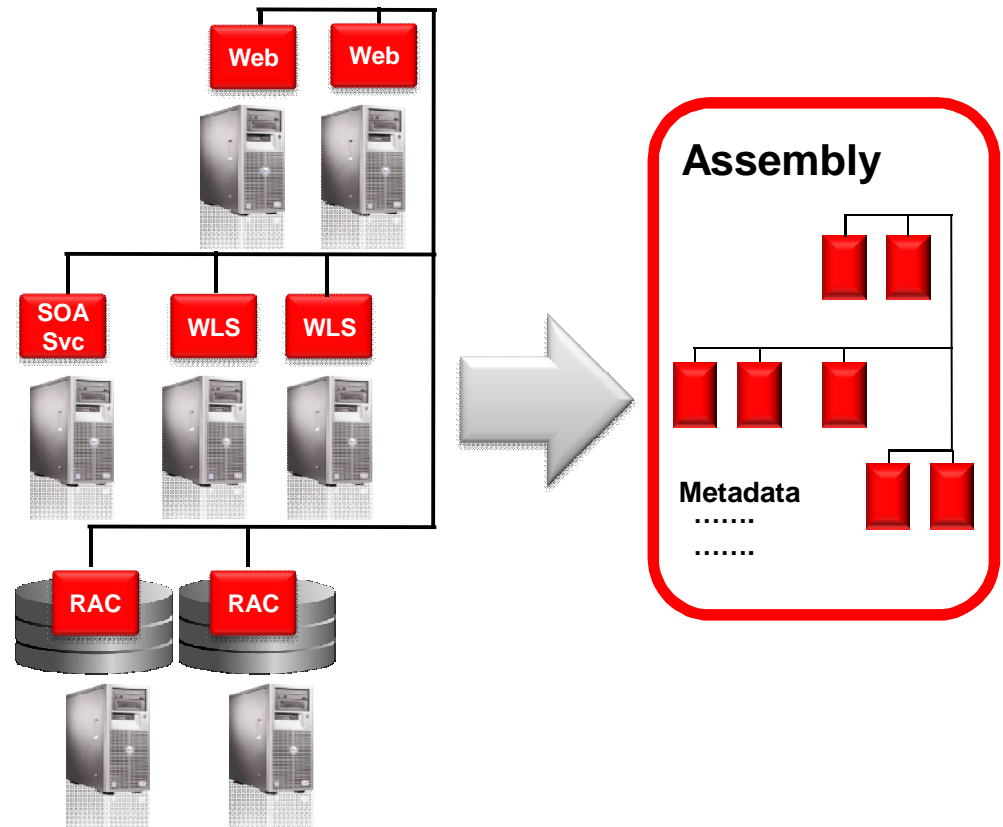


Transform Complex Multi-Tier Applications into Templated Building Blocks



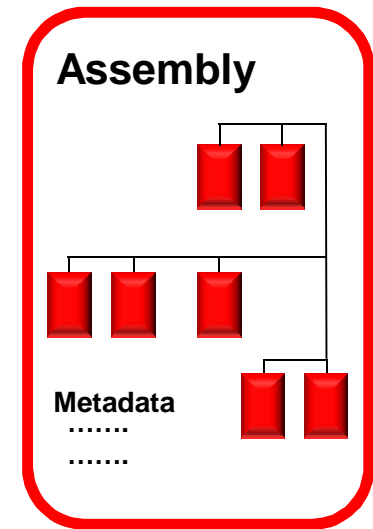
Oracle Virtual Assembly Builder

- **Application aware virtualization**
 - Package software components into collections of software appliances
- **Standardized building blocks**
 - Create multi-tier application assemblies using virtualized appliances
- **Simplified and rapid provisioning**
 - Single step, template-based deployment of multi-tier applications to virtualized environments

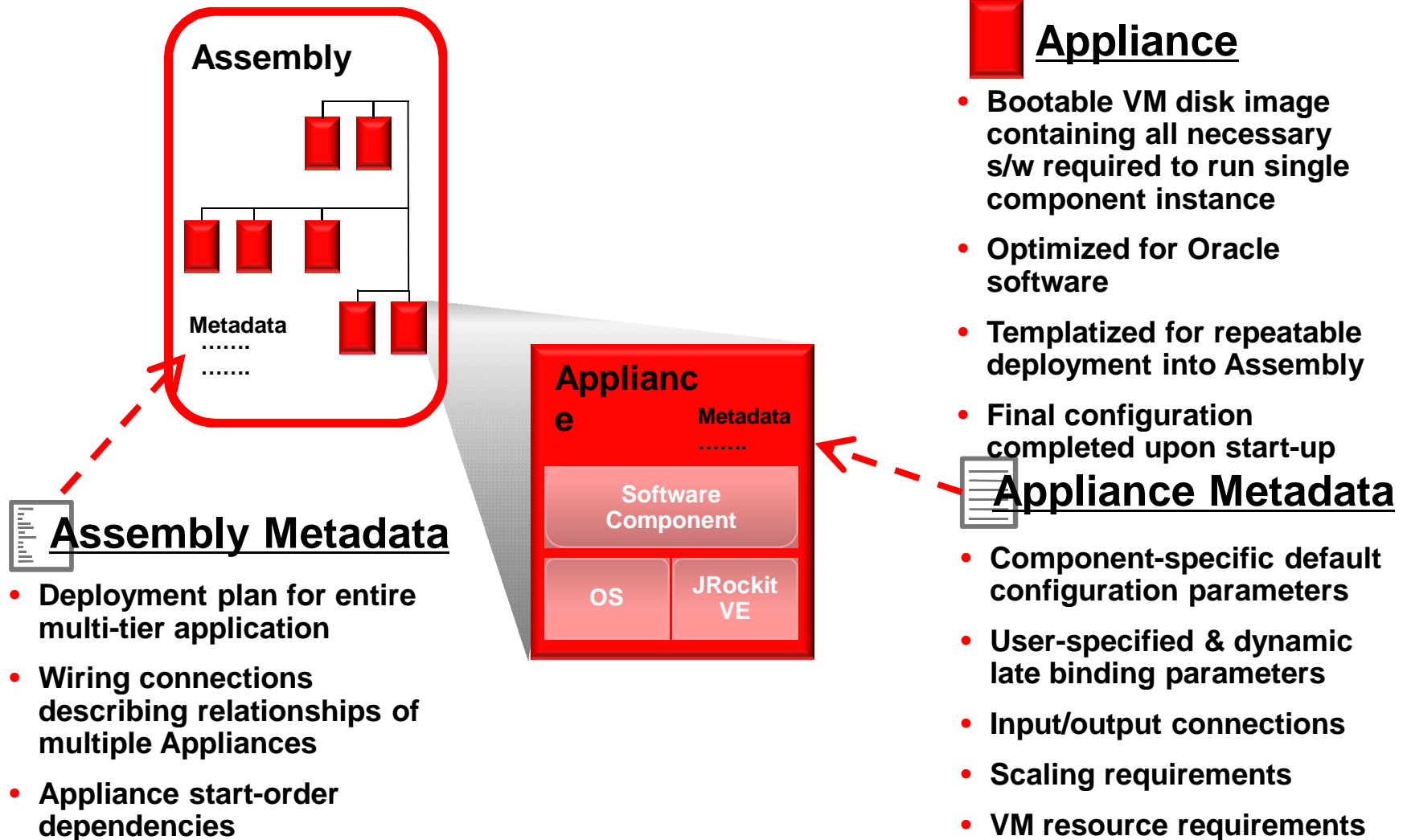


Why Assemblies?

- **Repeatedly provision entire application environments**
 - Allowing customization without adding complexity
- **Reduce configuration errors**
 - Fewer knobs to turn and get wrong
- **Greater uniformity across environments**
 - Reuse standardized building blocks
- **Accelerates deployment of new infrastructures and applications**
 - Single step, template based deployments



Assembly Structure



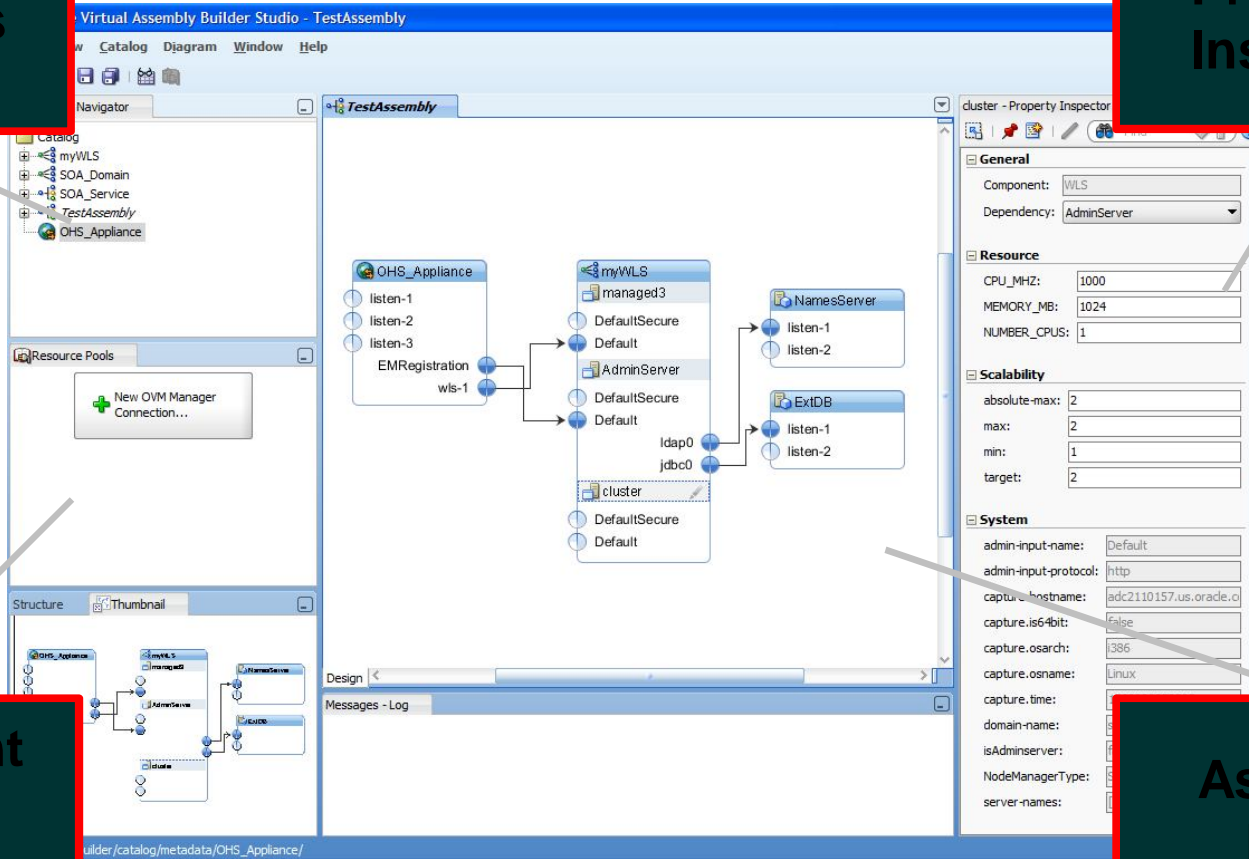
Oracle Virtual Assembly Builder Studio

Assemblies,
Appliances
Catalog

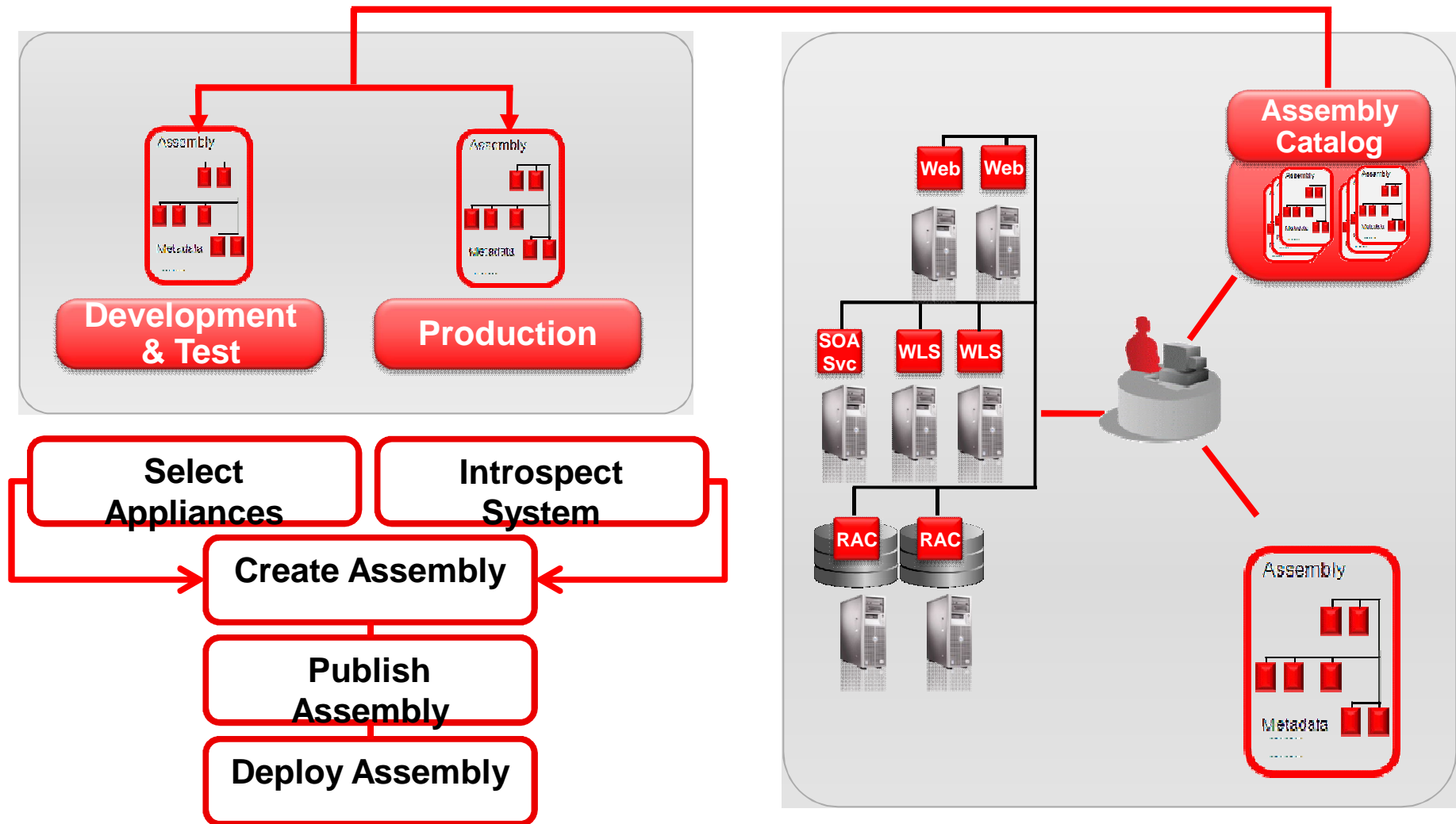
Properties
Inspector

Deployment
Resource
Pools

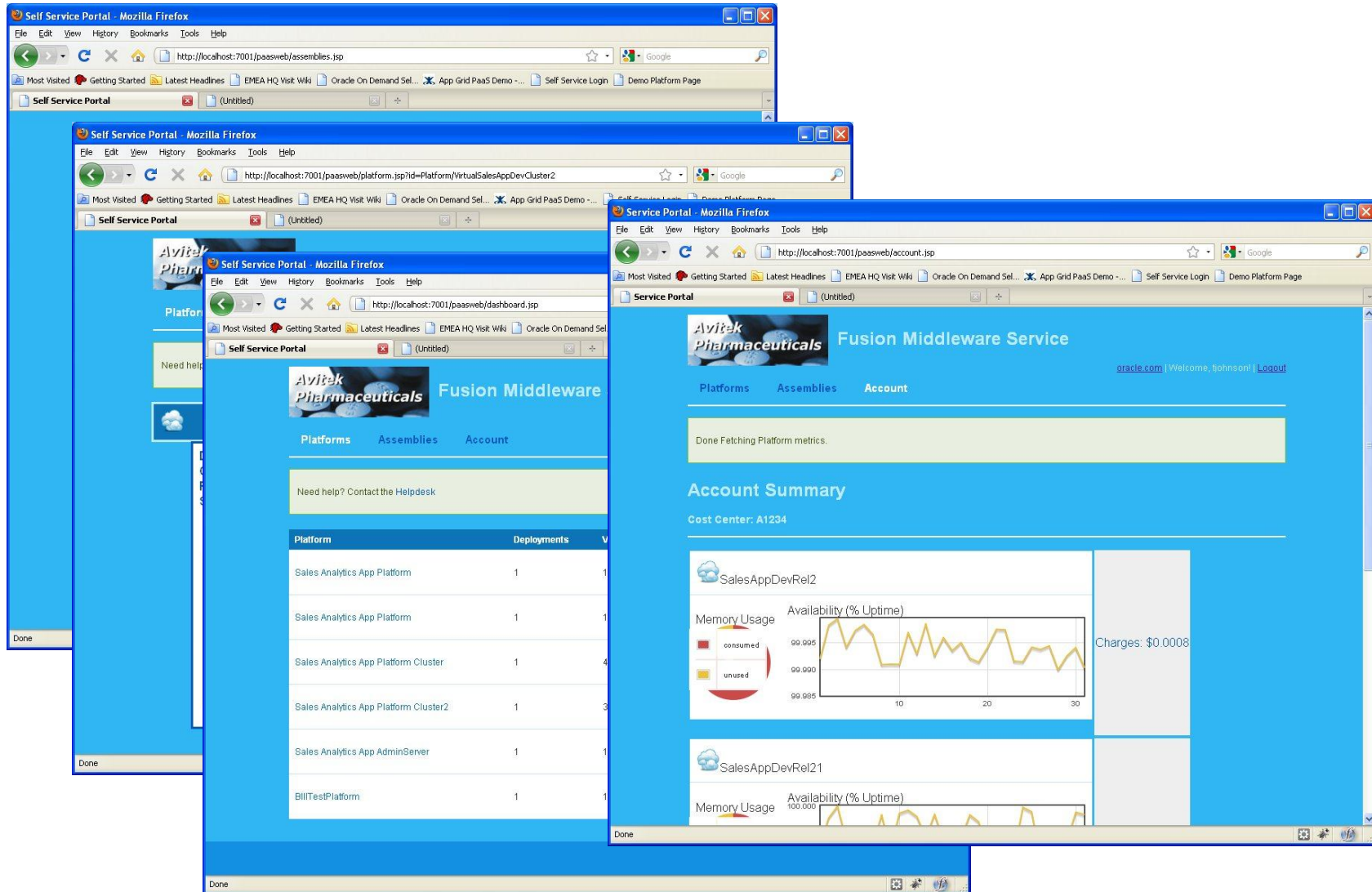
Assembly
Editor



Assemblies Enable Rapid Deployment



Example Platform as a Service



Secret Sauce – All you Need to Build Your PaaS

- Project Funding
- Acquire HW, SW
- Estimate Demand
- Out of Control
- Pay for it All



- Platform Funding
- Use Services Instantly
- Scale OnDemand
- Flexibility & Control
- Pay for what you Use

- IT Operations
- No Manager
- Do it Yourself Design, Build, Run



- Platform Ops & Architecture
- Product Manager
- Build, Run on Managed Service

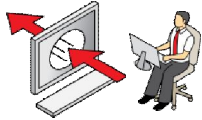
- Proliferation
- Poor Utilization
- Silo' d
- Variable Quality



- Standardization
- Efficient Utilization
- Pooling & Sharing
- First Quality

Station Managers in our IT Kitchen

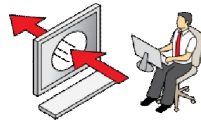
PaaS Architecture



**PaaS
Architecture**

- Platform Design & Architecture
- Enterprise Architecture Liaison
- Common Infrastructure Services

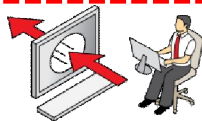
PaaS Engineering & Product Management



**PaaS
Engineering**

- Build & Test platform (self service, provisioning, automation)
- Capture requirements & communicate roadmap

PaaS Operations



**PaaS
Operations**

- Service management
- Capacity & Performance management
- Operate Environment



Oracle Private PaaS Case Study: Credit Suisse



Platforms – a key to efficiency

- JAP – Java Application Platform
- CHP – Compute Hosting Platform
- DHP – Database Hosting Platform

- Centralized deployment of 200+ applications
- 35% reduction in operating costs (Run the Bank costs)
- Up to 30% reduction in project costs (Change the Bank costs)
- Prevented 44% increase of power consumption in 4 years, while doubling the capacity
- No downtime incidents 3 years in a row (2007-09)
- No service disruption due to DST patching on stack



Detailed Credit Suisse presentation available

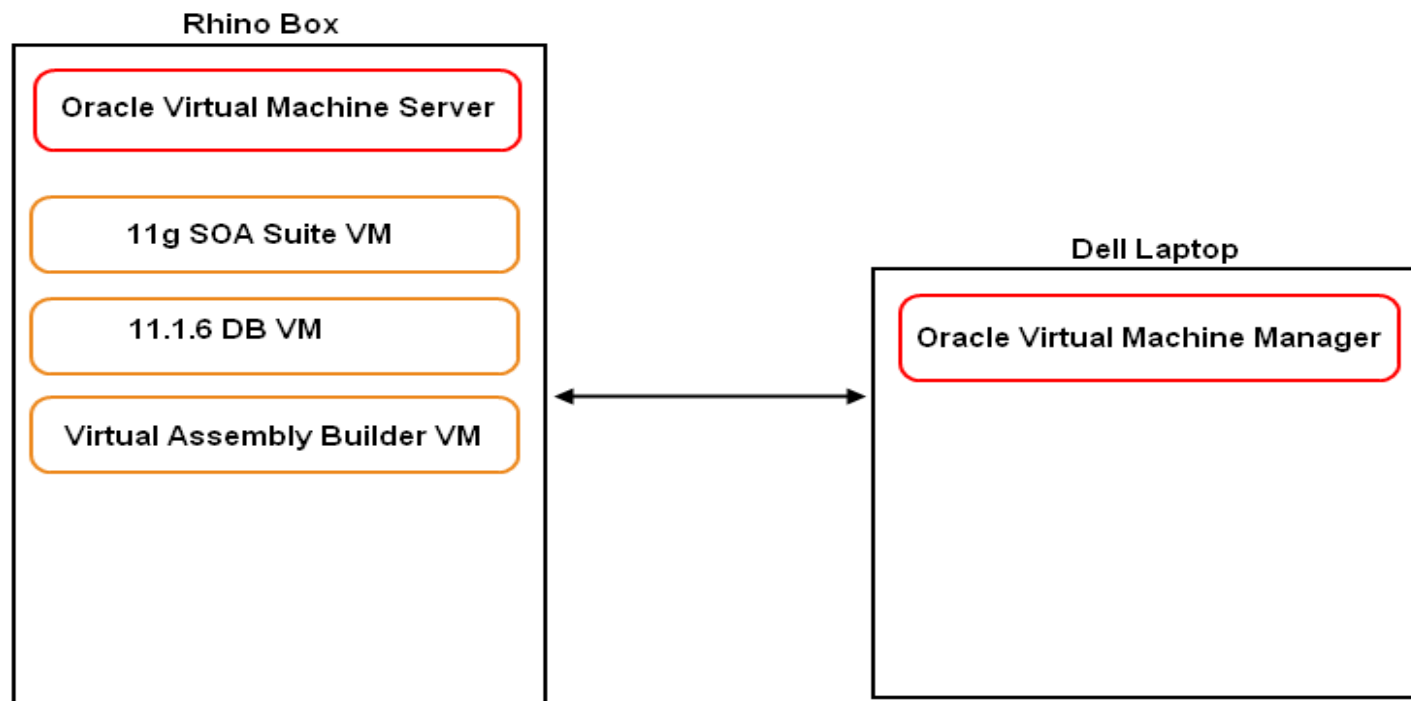
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Oracle Virtual Assembly Builder Demo

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Demo Environment

Virtual Assembly Builder Environment





Demo Flow

- **Introspection**
 - Introspecting an existing weblogic install.
- **Create a template**
 - Incorporate a Base Image with the assembly created
- **Create/Associate a Resource Pool**
 - OVM Resource pool (s) are associated with the templates
- **Create a Deployment Plan**
 - How will this template be deployed (specific hosts etc)



Useful Links

Oracle Virtual Assembly Builder

<http://www.oracle.com/technology/software/products/ovab/index.html>

OVM and OVM Templates

<http://www.oracle.com/us/technologies/virtualization/oraclevm/index.html>

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Operate Your IT Organization as a Cloud

Private Cloud is real and delivers > Hardware Savings



They are practical and deliver result: 35% reduction in operating costs

PaaS delivers highest return for the Enterprise (Opex + Capex)



Standardized platforms deliver fastest time to market, lowest cost and best quality

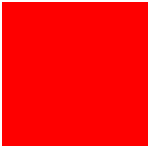
PaaS ≠ Revolution



PaaS is evolutionary. Innovations such as Assemblies and Java Virtualization delivers faster more reliable deployment

Reduce IT Operating Costs, Improve Service Level and Pace of Innovation

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