



ORACLE

# How Oracle's Converged Database Helps MovieStream Generate More Value From Data

**Maria Colgan**

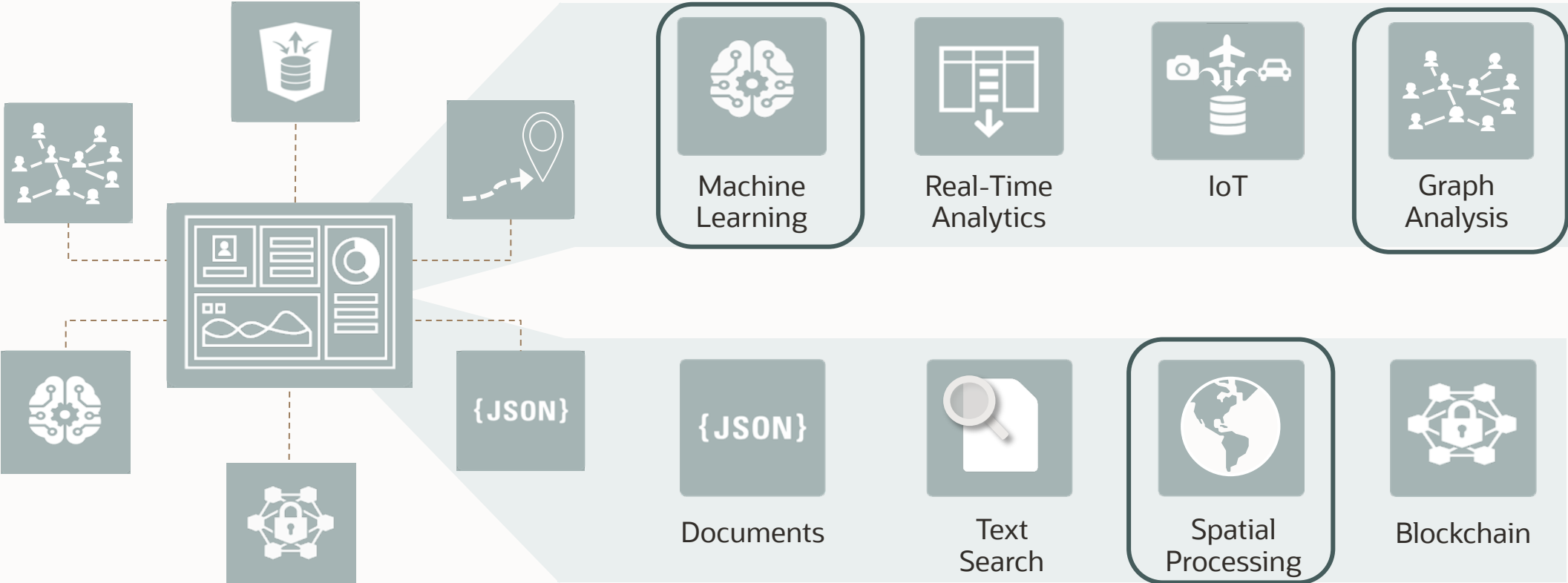
Distinguished Product Manager

Mission Critical Database Technologies



**To Maintain A Competitive Edge,  
Companies Need To Become Data-driven**

# Modern Apps Need To **Generate Value From Data in New Ways**



## But Surprisingly

**75% of companies  
are failing to become data-driven**



Collecting data isn't the problem

*Generating value from* data is the problem

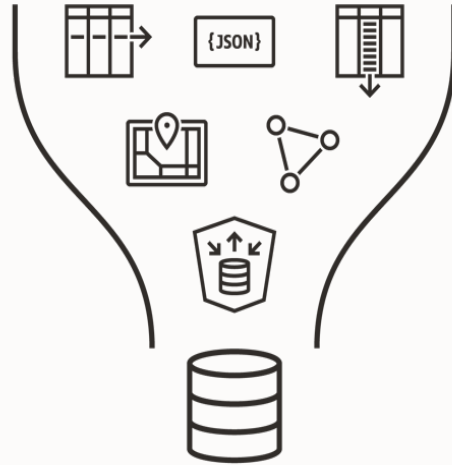


# How Can We Help You Become Data-Driven?



# Oracle Database

A Converged, Open SQL Database Allows You to Focus on Innovation



**Converged Database**

## Multi-model

Best-of-Breed Relational, JSON, Spatial, Graph, Cube, Text, Blockchain  
Cross-model operations enables you to easily create value across all your data

## Multi-workload

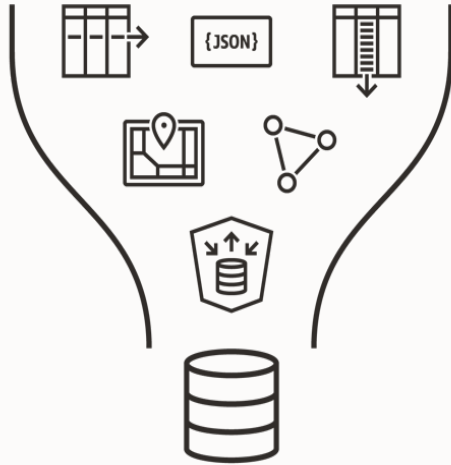
High Performance Transactions, DW, Analytics, ML, IoT, Streaming, Multitenant  
Deep optimizations deliver exceptional price-performance across all workloads

## Most productive for developers and analysts

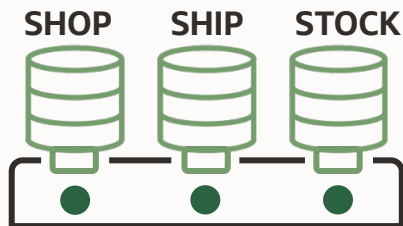
Same SQL and transactions operate on any data and workload  
Integrated microservices, events, REST, CI/CD, Low-code

# Oracle Database

A Converged, Open SQL Database Allows You to Focus on Innovation



**Converged Database**



**Database Container  
per Service**

## Multi-model

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## Modularize and containerize by app service

Low-level data types and workloads should not dictate your architecture

# Demo



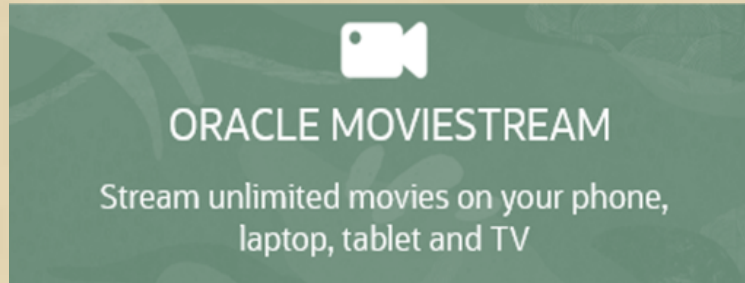
## Oracle MovieStream

Stream unlimited movies on your phone, tablet, laptop, and TV

Sign Up



# Demo



Relational



Documents



Geospatial



Search



Machine  
Learning



Graph



Time-Series

**MovieStream** is a fictitious online movie streaming company

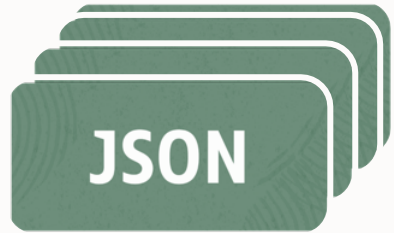
Their customer base has expanded rapidly, generating massive volumes of structured, semi-structured and unstructured data

Throughout this section, we will demonstrate how Oracle Database can quickly and easily help **MovieStream** capitalize on this raw data

- To gain better insights into their customers
- Enhance user experiences
- Ultimately improve profitability



# Oracle Database Document Store



Oracle makes it simple to use JSON and XML documents

Freely mix JSON and non-JSON data types

Native Data Guide allows you to quickly determine what data you have

Transparent scale-out with Full ACID transactions

Index any JSON element for fast OLTP

Declarative Parallel SQL analytics on all formats

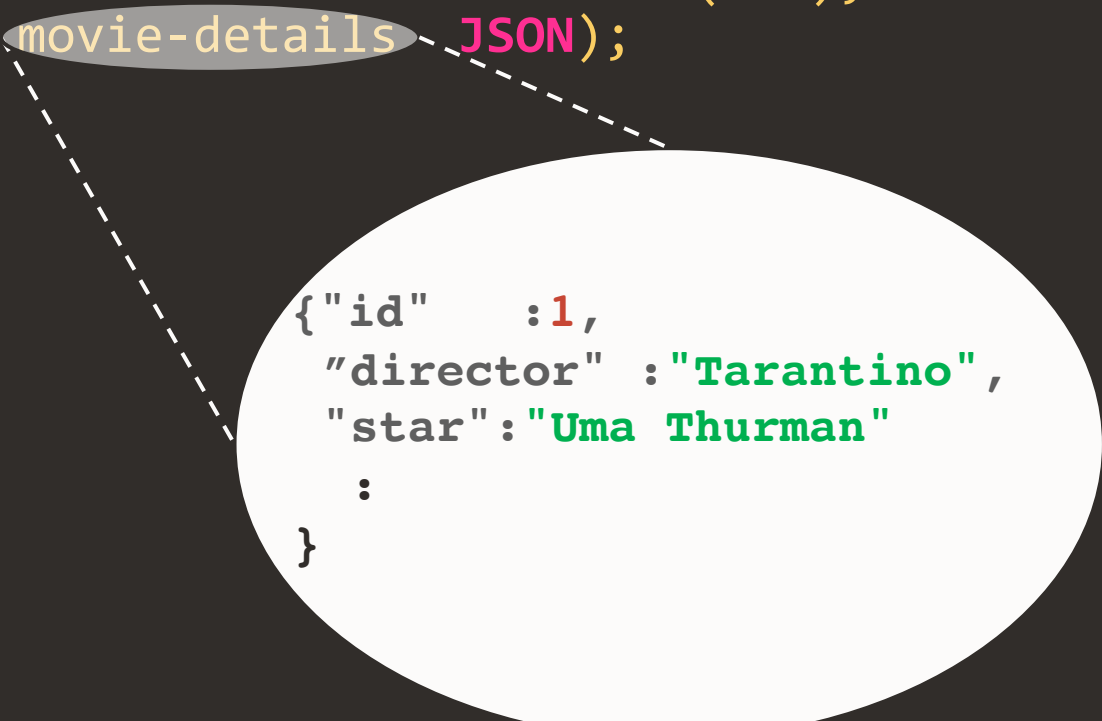
Run complex joins across multiple JSON documents and collections

No need for custom application code to accomplish basic data management tasks

# Native SQL Support for JSON

```
-- 1. Create a movies table
-- where movie details are stored as JSON
```

```
CREATE TABLE movies(
  title          VARCHAR2(255),
  movie-details  JSON);
```



```
{ "id"      : 1,
  "director" : "Tarantino",
  "star"    : "Uma Thurman"
  :
}
```

```
-- 2. Use simple dot notation to access
-- elements within the JSON docs
```

```
SELECT m.title Title
       m.moive-details.director Direct,
       m.moive-details.Star      Star
FROM   movies m;
```

TITLE	DIRECT	Star
-----	-----	-----
Kill Bill	Tarantino	Uma Thurman



# Data Driven Apps Create Value using Text Search

Oracle makes it simple for Apps to index, search and analyze text

Search text using keyword search, context queries, pattern matching, etc.

- Search websites, catalogs, documents, LOBs

Perform linguistic analysis on documents to easily classify them

- Classify customer feedback as positive, negative, or neutral using sentiment analysis

Search JSON or XML documents using the structure of the document to restrict the search

- Find all movie where the comment field contains “awful” and “disappointing”

# Native Support to Index and Search JSON Documents

-- 1. Create a text index on the JSON column of the movies table

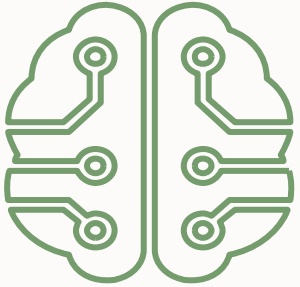
```
CREATE SEARCH INDEX movie_search_ind ON movies(reviews) FOR JSON;
```

--2. Search for movies with “awful” and “disappointing” in the comments field

```
SELECT title, reviews.comment comments  
FROM   movies  
WHERE  JSON_TEXTCONTAINS(reviews, '$.comment', 'awful and disappointing');
```



# Data Driven Apps Create Value Using Machine Learning



Oracle makes it simple to make data-driven predictions

- Use declarative SQL to run Machine Learning directly on business data

Over 30 in-database parallel and scalable ML algorithms

- Real-time recommendations, fraud-detection, customer segmentation, etc.
- Eliminates costly, risky, and slow data movement to separate ML engine

R and Python integration makes it easier for data scientists to use the database as a high-performance compute engine

Previously a priced option, now **FREE** in all Oracle Database Editions

For less experienced users and as a quick start to expert users, Oracle offers AutoML from Python and through a no-code user interface

# Using Machine Learning to Predict Customer Behavior

```
-- Build and train ML model to determine which customers may leave the site
```

```
DECLARE
```

```
    v_setlst DBMS_DATA_MINING.SETTING_LIST;
```

```
BEGIN
```

```
    v_setlst('ALGO_NAME')    := 'ALGO_SUPPORT_VECTOR_MACHINES';
```

```
    v_setlst('PREP_AUTO')    := 'ON';
```

```
    DBMS_DATA_MINING.CREATE_MODEL2(
```

```
        MODEL_NAME           => 'At_Risk_Customers',
```

```
        MINING_FUNCTION       => 'CLASSIFICATION',
```

```
        DATA_QUERY          => 'select * from CUSTOMERS',
```

```
        SET_LIST              => v_setlst,
```

```
        CASE_ID_COLUMN_NAME  => 'CUST_ID',
```

```
        TARGET_COLUMN_NAME   => 'TARGET_ID');
```

```
END;
```

```
-- Apply ML model to sales to predict which customers are likely to buy
```

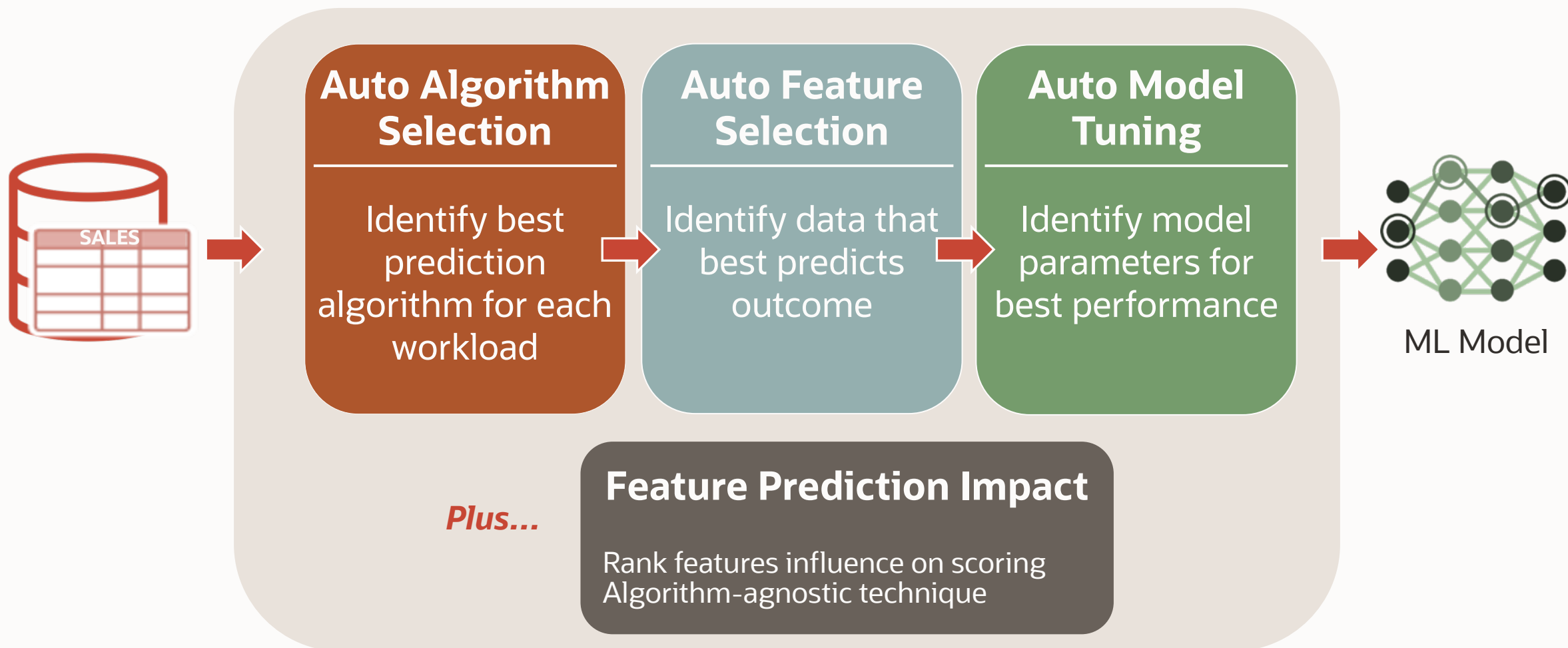
```
SELECT prediction_probability(At_Risk_Customers, 'Yes'
```

```
    USING 3500 as bank_funds, 30 as age, 100 as previous_spend)
```

```
FROM dual;
```

# Oracle Database **AutoML**

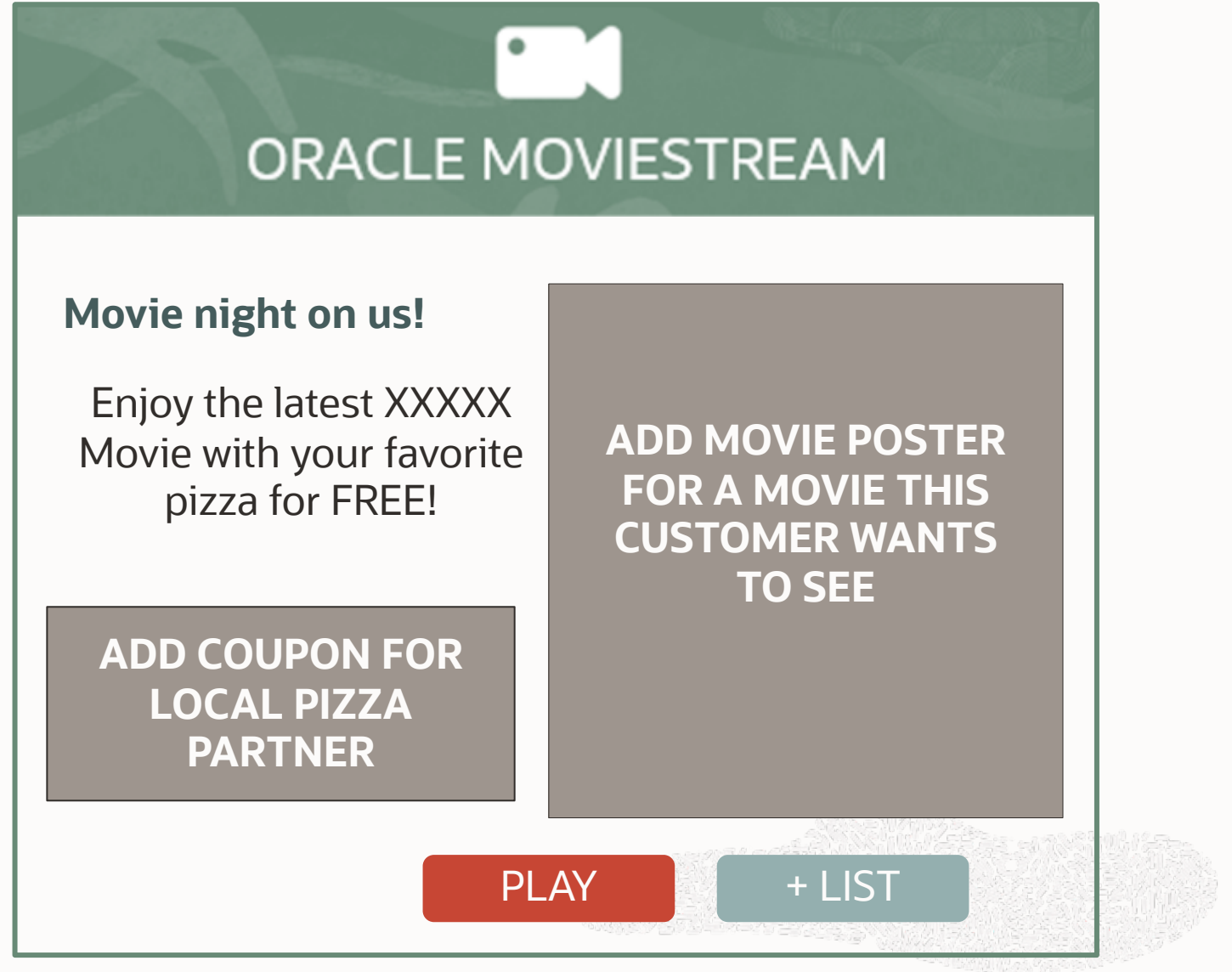
Simplify ML modeling and Increase data scientist productivity





# Demo

Now we know which customers are at risk, marketing has asked for help to create a campaign to entice these customers to stay on our site



The image shows a mockup of the Oracle MovieStream interface. At the top, there is a dark green header with a white video camera icon and the text "ORACLE MOVIESTREAM". Below the header, the main content area is white. On the left, there is a section titled "Movie night on us!" in bold. Below this title, it says "Enjoy the latest XXXXX Movie with your favorite pizza for FREE!". To the right of this text is a large, dark gray rectangular box containing the text "ADD MOVIE POSTER FOR A MOVIE THIS CUSTOMER WANTS TO SEE" in white. Below the "Movie night on us!" section is another dark gray rectangular box containing the text "ADD COUPON FOR LOCAL PIZZA PARTNER" in white. At the bottom right of the main content area, there are two buttons: a red button labeled "PLAY" and a teal button labeled "+ LIST".

**ORACLE MOVIESTREAM**

**Movie night on us!**

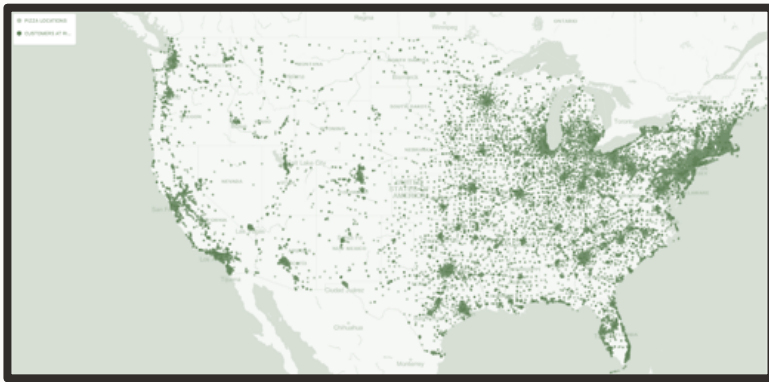
Enjoy the latest XXXXX  
Movie with your favorite  
pizza for FREE!

**ADD MOVIE POSTER  
FOR A MOVIE THIS  
CUSTOMER WANTS  
TO SEE**

**ADD COUPON FOR  
LOCAL PIZZA  
PARTNER**

**PLAY** **+ LIST**

# Data Driven Apps Create Value using **Spatial Data**



Oracle makes it simple to use location intelligence analytics and mapping services

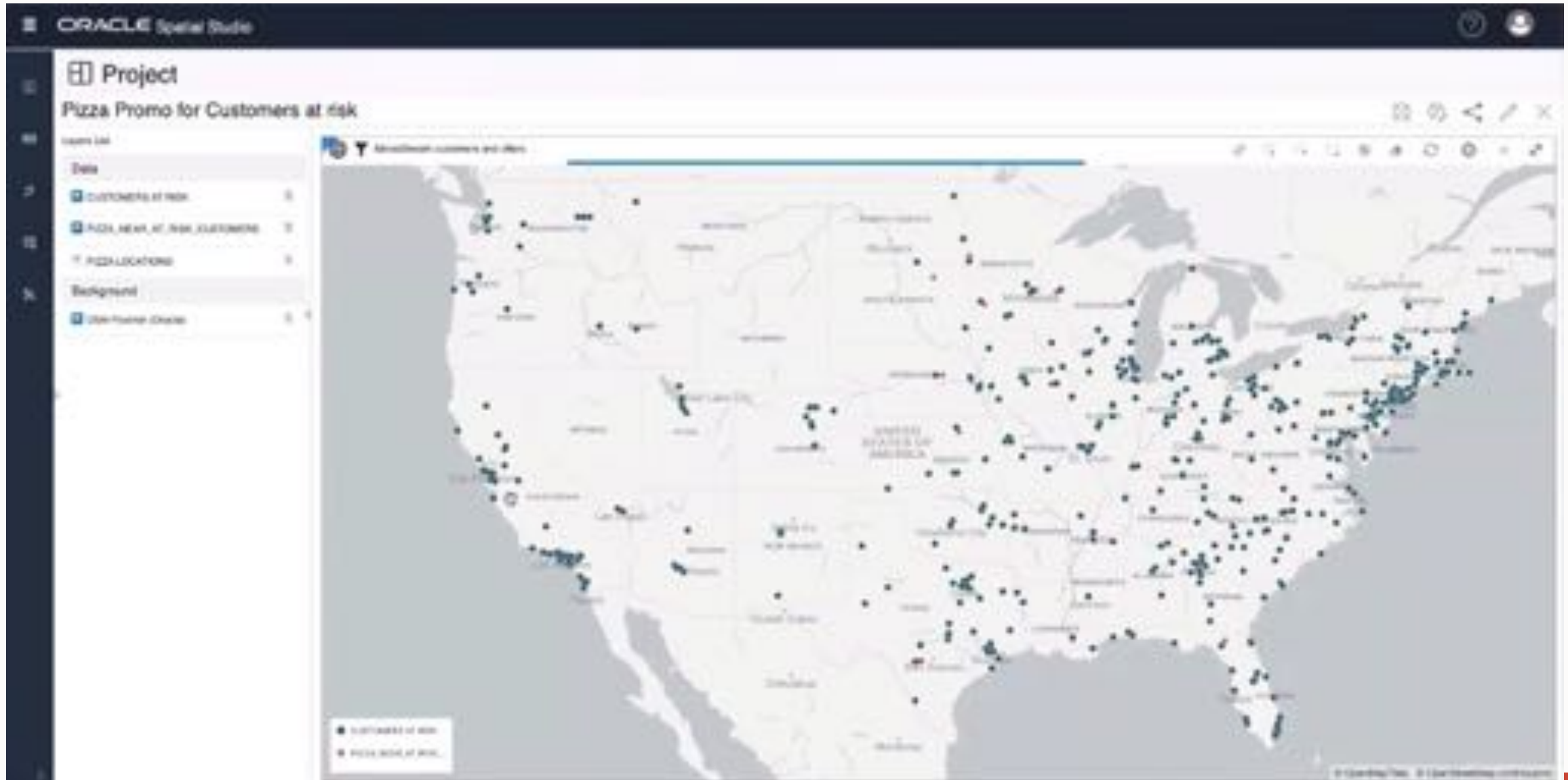
- Compute distance between places, assets, people
- Analyze transportation, telecom, or utilities networks, sales territories, etc.

100s of in-database spatial operators and functions

- Over 60 spatial topology functions and procedures
- Over 125 Spatial Network functions and procedures

Previously a priced option, now **FREE** in all Oracle Database Editions

# Using Oracle Spatial Studio to find Pizza Partner Close to at Risk Customers



# Data Driven Apps Create Value Using **Graph Analytics**

**Oracle makes it simple** to use Graph Analytics to discover:

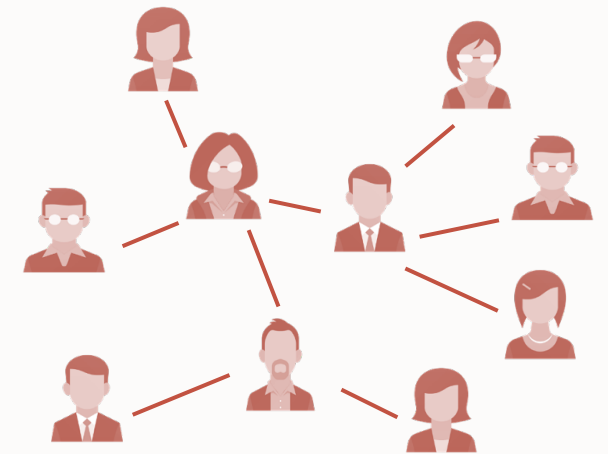
- Influencers, dependencies, communities, ranking, customer 360, etc.

Over 50 in-memory parallel analytic graph functions

- Easy implementation with declarative SQL-like queries

Oracle also provides an Open-Source Graph Query Language (PGQL)

PGQL allows users to specify graph patterns which are matched against vertices and edges in a graph



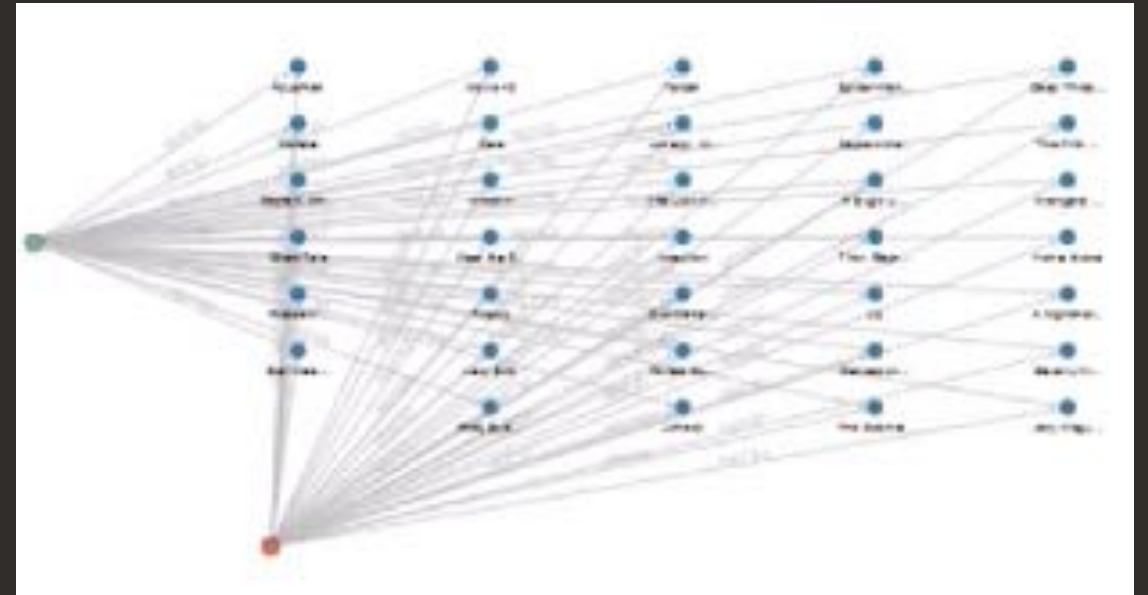
Previously a priced option, now **FREE** in all Oracle Database Editions

# Open-Source Graph Query Language - PGQL

PGQL allows you to specify graph patterns which are matched against vertices and edges in a graph

```
-- Find all the movies two customers  
have watched
```

```
SELECT c1, e, m, e1, c2  
FROM MATCH (c1)-[e]->(m)<-[e1]-(c2) on CUST_MOVIE  
WHERE c1.cust_id= 1246813  
AND c2.cust_id= 1002487  
LIMIT 100
```





## ORACLE MOVIESTREAM

Stream unlimited movies on your phone,  
laptop, tablet and TV

# Demo Recap



### Discovered insights in Multi-Model Data using SQL

Used standard SQL to  
access multi-models in a  
single statement

### Predicted customer churn using built-in AutoML

Used just one of the over 30  
built-in ML algorithms to  
quickly compile a list of  
customers to target with a  
specific campaign

### Determined local pizza companies using Proximity Analytics

Determine the nearest  
pizza company to each  
at-risk customers

### Found best movie recommendation via Graph Analytics

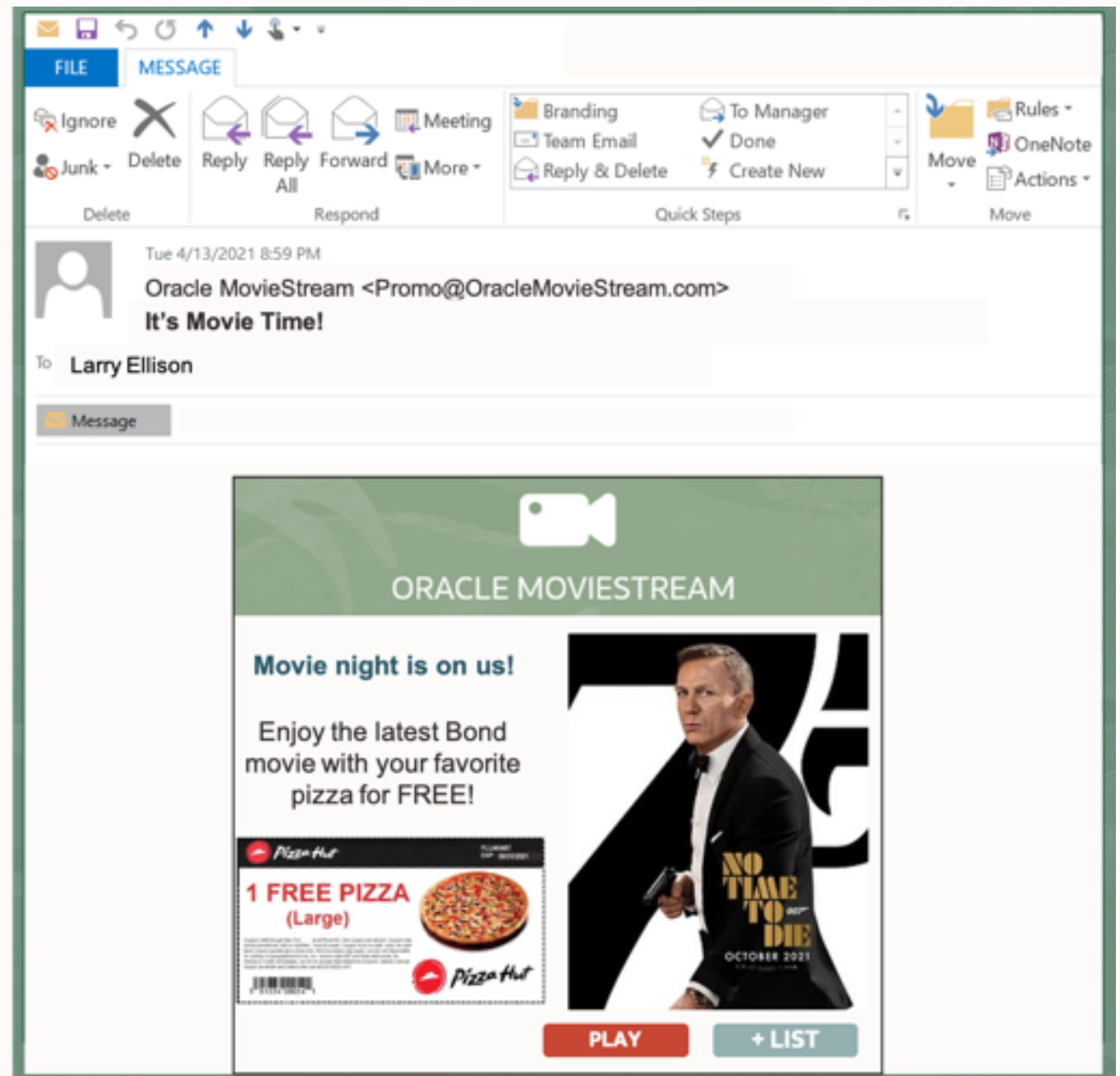
Made movie  
recommendations  
based on whom to  
follow Graph Analytics



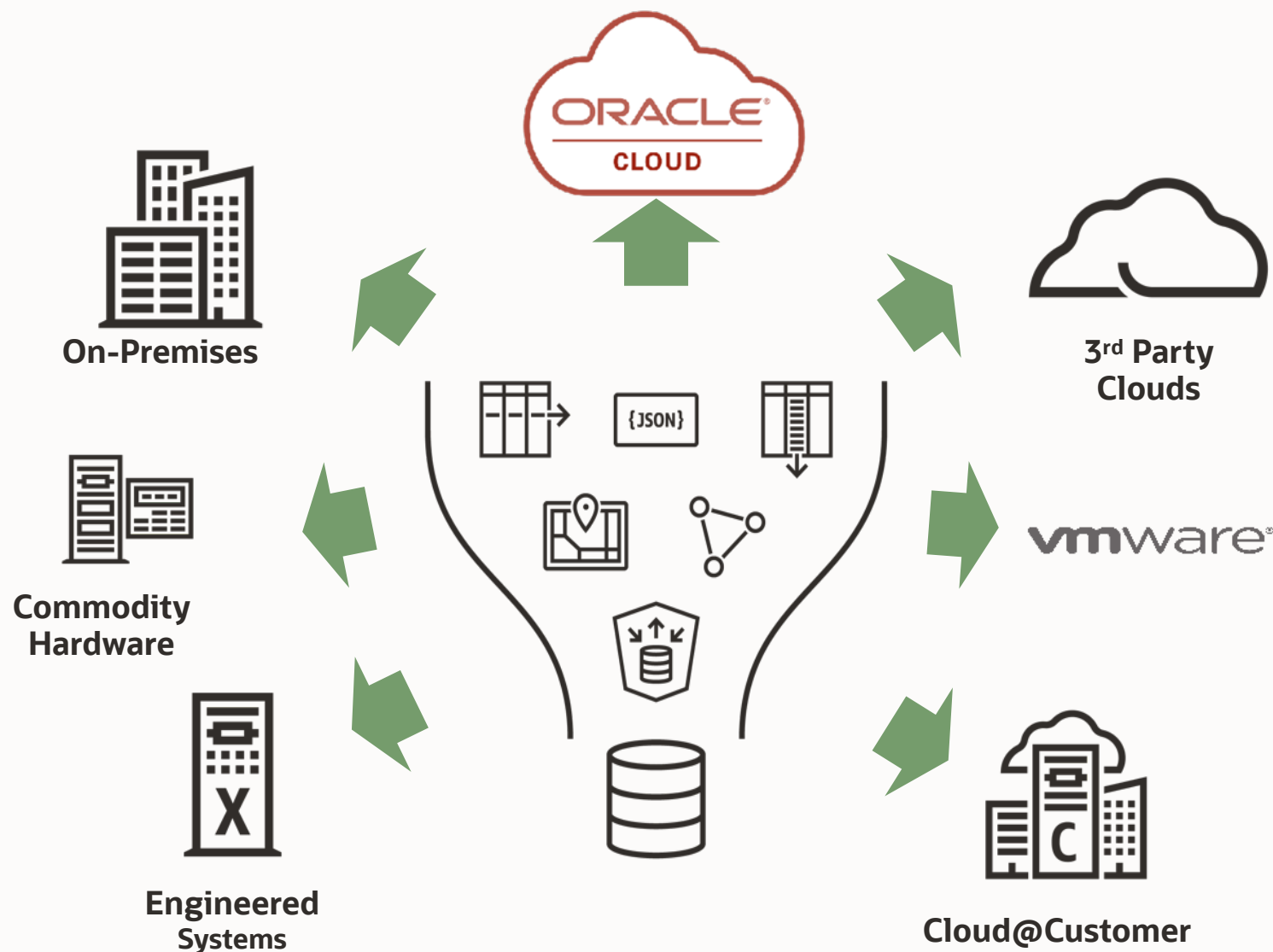
# Demo

## Outcome

**Sent an email to all  
at-risk customers  
offering them a  
free movie and pizza**



# Oracle's Converged Database Is Available Everywhere





# Summary



1

Oracle makes it simple to build Data Driven Apps by providing **Synergistic Data Technologies** for each modern Development Methodologies

2

One Converged Database for all data types and model engineered so they all work together enables **Cross Data Synergy**

3

One Converged Database **greatly simplifies** Developments and Operations

# Next Steps



- ☐ **Try Oracle's converged database for yourself on Oracle LiveLabs**  
<https://apexapps.oracle.com/pls/apex/dbpm/r/livelabs/home>
- ☐ **Schedule a deep-dive session on the different technologies**  
A one-hour deep-dive webinar can be arranged with subject matter experts
- ☐ **Schedule a follow-up meeting**  
Discuss which projects could benefit from Oracle's converged database and how we can help you get started